

## Questions You May Ask In An Interview:

You should have access to information about the company and position before going into the interview.

Your research about the opportunity is crucial for the part of the interview where the interviewer asks, "Do you have any questions for me?"

Research + Genuine Curiosity = Good Questions

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### *Good questions to ask could include:*

- What are some long-term goals for this department/division/company?
- Why is this position important to the company?
- What qualities do you think distinguish your best performers?
- What differentiates this company from its competitors?
- What is your company doing to stay competitive and current?
- Your training program sounds really extensive. What was your training experience like when you started your job?
- The job description says that *teamwork* and *communication* skills are essential for this job. What other qualities do you see as important?
- What is the most helpful or important contribution I could make in the first 30–90 days of my employment?
- What have you liked most about working for *\_XYZ company?*
- I know you've grown by *20%* in the past five years. Do you see that type of growth continuing?
- Would you say you have a competitive environment?
- How would you describe the pace of change within your organization/area?
- How is the current economy impacting your business/work?
- What is your company's philosophy regarding professional development?
- How are decisions made about who will be promoted within the organization?
- *If speaking with the person that would be your direct supervisor:* How do you as a manager personally foster the development of your employees?